



**SASCO CHEMICAL GROUP INC.
ISO 9001:2009 CERTIFIED COMPANY**

Art,

I wanted to take this opportunity to thank you for assisting Sasco Chemical Company in our efforts to locate a new office/batch mixing/lab in middle Georgia. When I first contacted you our area of interest was just south of the metro Atlanta, Ga beltway and once we gave you the facility characteristics we wanted you were very responsive and thorough in finding every available property that fit the description in that search area. The facility packages you prepared in advance of the various facility tours were complete and helpful in our analysis.

We had not previously entered into a Buyer's Brokerage arrangement with a Realtor, in the past, and I must admit I was a bit hesitant to hand the ball over to you after only one meeting. Subsequent to that signing, however, you and your staff demonstrated a level of competency and professionalism that we had not ever experienced from any other real estate broker. You were attuned to the needs of my company and you communicated that understanding throughout the search process. The efforts to secure sites for our review and the related facility data were always timely, complete and to our liking. When our company elected to totally change our geographic search area you took it in stride and powered up again for a new search in Central Georgia.

Your methods of assimilating property data for Sasco were evenly matched to our needs. Your prompt and timely communications with me were helpful in furthering the project in the time parameters we had originally set forth with you. Throughout the entire process I felt as though you were part of our team and I was comfortable confiding with you our true goals. At the end, we were pleased with the existing facility you located for us and were further impressed with your negotiating skills when it came time to "go to bat" for us.

The time I spent finding the most suitable industrial building for Sasco was made much more efficient by recruiting you to be our Broker and I am pleased that we were able to work together on this initial project. Thank you again for your professionalism and courtesies thru this process. We look forward to our continued association. It is rare that we recommend people in this are but I would happy to speak with any of your potential clients to explain our experience with your company.

Sincerely,


SASCO CHEMICAL GROUP INC.

**MARC SKALLA
PRESIDENT**