



The Furman Co.
INVESTMENT ADVISORY

March 2, 2015

Re: Recommendation for Art Barry

To Whom It May Concern:

I was initially impressed with Art Barry's enthusiasm, communication skills and professional demeanor when I began working with him more than two years ago. During those years that Art provided broker and property management services for my banking client's multiple asset classes of commercial real estate properties. He consistently demonstrated all of these qualities described in this letter and more, and I heartily endorse him for any real estate services position.

Art has always been driven, dependable, honest, organized, and sensitive to needs of the bank. It was clear when working with him that he was highly decorated in the commercial real estate industry and had over 39 years in property sales and management. I especially appreciated all the detailed, high-quality reports that he would regularly provide to help inform the bank on all property and market activity. He consistently met or surpassed all client needs and seemed to produce deals when it seemed that the market was otherwise dead.

Organized and diligent, Art quickly responded to the requests of my client whether it was during the week or on weekends, Art always seemed to go the extra mile. He has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Kind regards,

Robert Poppleton
Asset Manager
The Furman Co. Investment Advisory Services, LLC
As agent for CertusBANK, N.A.
rpoppleton@furmanco.com